

Strategic Sourcing And Category Management Lessons Learned At Ikea

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Strategic Sourcing And Category Management

Strategic Sourcing & Category Management: The Basics

Strategic Sourcing & Category Management: The Basics Ms Heidi Bullock, SES Director of Contracting • Strategic Sourcing SB Successes • Category Management 101 • Current AF Category Management Status • What's Next 2 Strategic Sourcing 101 3 OFPP Strategic Sourcing Strategic Sourcing (OFPP) A structured and collaborative

STRATEGIC CATEGORY MANAGEMENT - CIPS

strategic category management, market intelligence, analytics, value chain mapping, design for sourcing / Mfg, SRM, Contract Mgt, organizational design His category expertise includes Prof

MPPM Chapter 3 Strategic Sourcing and Category Management

32 Category Management Category Management is a critical part of Strategic Sourcing It is the process of analyzing the total spend of the State and segmenting the goods and services purchased into discrete groups (categories) of similar or related products This framework enables an enterprise

Developing and Implementing a Strategic Sourcing Strategy

Strategic Sourcing Strategy CIPS has formulated positions on strategic sourcing as this is a key activity for purchasing and supply management professionals Traditionally, sourcing was considered to be the identification of new or potential suppliers This is of course still a fundamental aspect of strategic sourcing but this practice

Strategic Sourcing and Category Lifecycle Management

Strategic sourcing processes—and the tools that support and enable them—are rapidly evolving Organizations that perform strategic sourcing are adapting and maturing as well Together, these evolutions are driving the best strategic sourcing organizations to a new level of interconnectivity, performance, and value delivery

Advanced Category Management - CIPS

Strategic Sourcing (Category Management) A structured process that embeds the involvement of key stakeholders in the development of comprehensive sourcing strategies Technology Appropriate spend analysis, e-sourcing, e-procurement and e-SRM approaches for sourcing and procurement

Strategic Sourcing Manager Job Description

Strategic Sourcing Manager Job Description Position Summary Sourcing manager to be responsible for the company's end to end sourcing of products and services essential for our operations In addition, the individual will be responsible for all phases of sourcing that require the

Strategic Sourcing: A Step-By-Step Practical Model (Adobe ...

Strategic Sourcing: A Step -By-Step Practical Model Robert J Engel, Vice President -Project Services The Procurement Centre 713-623-0111 Ext 224; bengel@tpc-usacom 89th Annual International Supply Management Conference, April 2004 Abstract We hear and read a great deal of information in our Supply Chain profession about

Army Strategic Sourcing Program - GSA

Army Strategic Sourcing Program Briefing for the Federal Acquisition Training Symposium Ms Lafonda J Smalls OMB Category Management Leadership Council (CMLC) has broaden Strategic Sourcing and divided the federal marketplace into ten super categories of commonly

What is Strategic Sourcing? - University of Michigan

What is Strategic Sourcing? Definition: A systematic and fact-based approach for optimizing an organization's supply base and improving the overall value proposition What it is What it is NOT Focused on the Total Cost of Ownership (TCO) incorporating

Measuring Strategic Sourcing and Procurement Maturity ...

Measuring Strategic Sourcing and Procurement Maturity within Indirect Spend Marika Lindstrom, PhD can be determined through a five-step model that assesses company's category strategies One of the key elements of strategic sourcing is supplier management These KPI's are some examples of critical things to measure in a

Category Management: Leveraging Common Contracts and ...

Each memo is being executed by interagency category teams The report to the President on Federal IT Modernization (December 2017) identifies several key action items that can be executed using category management strategies such as strategic sourcing, standardization, and consolidation Key Milestones

Power Positioning & Sourcing Portfolio Analysis

A Issues with Current Category Management and Strategic Sourcing Methodologies In the last 30 years the most commonly used methodology for undertaking category management and developing sourcing strategies has been Purchasing Portfolio Analysis (Kraljic, ...

Value-creating purchasing

Supplier performance management LCC sourcing Total cost focus Category strategy approach Purchasing dimension Major gaps (> 1) Advanced

category Management Challenge of the business system Managing the talent pool Knowledge and information management Strategic alignment
Strategic value-chain impact Mindset & aspirations Internal performance mgmt

Strategic Sourcing - DTIC

Strategic Sourcing Task Group to evaluate the applicability of strategic sourcing to address the Department's need for increased efficiencies and effectiveness In the commercial sector , the management philosophy of strategic sourcing drives costs out of the supply chains for both goods and

How to Create a Playbook for a Best-in-Class Supplier ...

›Started with sticky notes on a board to create the components of strategic sourcing and SRM processes › Define the high level process: › Sourcing: engagement process, requirements gathering, sourcing and contracting Strategic (Change management and reengineering) p10 Components of the Sourcing Playbook ›Category templates

RFX management: unlocking additional procurement value

But if category and sourcing managers can devote more time to strategic spend management and are ably supported, it creates the right model to bring more and more spend under management The engagement models Sourcing related services typically utilize the Hub-Spoke-Edge model Hub is the offshore center, typically in a low-cost location